The story of Kanhu N’khama is an African folklore tale about a small bird that flies into a dark forest and overcomes challenges to emerge wiser and more resilient. It is the story of how ‘Hard work pays off’ and is the inspiration behind Kanu Equipment. Launched in 2012, Kanu Equipment and its hummingbird logo stands for the 588 men and women across Africa that live by the founding values of integrity, flexibility, continuous improvement and exceptional customer service.
OUR VISION

At Kanu Equipment we pride ourselves on our ability to provide top-of-the-range machinery, world-class maintenance teams and high spare part availability across 19 countries in Africa.

We aim to reduce the cost of operations on the continent by providing innovative solutions and access to a wide range of competitively priced aftermarket parts.

Our vision is to be the most supportive earthmoving, mining, construction and agriculture equipment dealership across Africa. Our entrenched relationships with Liebherr, Bell, Wirtgen, Normet and Case IH and our competent, highly skilled service technicians puts us in the prime position to offer the very best service and support.

Our vast experience in underground and open cast mining affords us the utmost confidence to support any operation in the toughest of African climates and territories.

Our facilities are professionally staffed and well-equipped to support you when and where it matters.

Stephen Smithyman
OUR VALUES

ACCOUNTABILITY
We are involved, responsible and dedicated to our organisation, its investors and our customers.

INTEGRITY
We are committed to being honourable and disciplined.

COURAGE
We are bold, always striving to believe in bigger and better achievements.

INNOVATION
We are determined to find the best available solutions to solve problems quickly and effectively.
We will not compromise our values, ethics, integrity, passion or professionalism in our dealings with all stakeholders.

**SUPPORT**
We are in the industry of service and know that our primary focus on offering the very best levels of support is what sets us apart from our competitors.

**LEADERSHIP**
We endeavour to work smartly, always finding ways to improve our service offering, to do more – faster.

**PARTNERSHIP**
We try to find common ground in all our interactions, as we all like to work with people that we can relate to.

**COMMITMENT**
We are deadline-driven to achieve maximum productivity on all levels.
2012

Kanu Equipment was founded in the CONGO with the purchase of a much sought-after Liebherr dozer, the first of its kind in central Africa.

LIÉBHERR

2013

Dealership rights for LIÉBHERR Earthmoving and Mobile Cranes and BELL were awarded.

LIÉBHERR

BELL

2014

Opened the IVORY COAST and GHANA dealerships.

2015

Branched into SIERRA LEONE, LIBERIA and CAMEROON and adopted the WIRTGEN brand.

WIRTGEN
2016
Took ownership of the BOTSWANA dealership and claimed a 50% stake in the ZIMBABWE branches.

2017
Expanded into KENYA and TANZANIA and adopted the CASE IH and CASE CE brands.

2018
Took ownership of the NAMIBIA dealership.

2019
Took ownership of the DRC dealership and adopted the MANITOU and NORMET brands.

2020
Expansion plans include UGANDA & RWANDA.
OUR KEY NUMBERS

Kanu Equipment has 588 staff members, all committed to service delivery at its best.

- **80%** Aftermarket Parts Market Needs fulfillment
- **80%** Fulfilment of Market Equipment Needs
- **85%** on time parts delivery
- **Focused** mindset
- active in **19** Countries across Africa
- **UP TO** 80 In-country Technicians
- **55M$** invested
- **10** World Class mines supported
18 Workshops across the group

2140 active Fleet / 128 different Models

588 Staff

2 regional Training Centres

FOCUS AREAS

- Access to Finance with Best Interest and Payment Terms
- OEM & Aftermarket Spares
- Dedicated Technical Teams
Kanu Equipment has expanded into 19 countries, organised as regional teams, supported by Admin in SA, Finance in Mauritius and Sales in Europe.
OUR TEAMS

Our teams are dedicated to performance delivery and service excellence at its best. We live true to our motto “Experience the Support” which resonates from the CEO throughout the organisation.
We at Kanu Equipment are dedicated to the supply of competitively priced spare parts and maintenance support to offer our customers an advantageous extension to their business operations. We guarantee 24/7 support with a maximum 48hr delivery promise on top-line stock items held in country.

We run local in-house training programmes and yearly global upskilling programmes.

**WE OFFER:**

- **STRONG OEM PARTNERSHIPS**
- **LOCAL UPSKILLING PROGRAMMES**
- **SKILLED ON-SITE SUPPORT**
- **ON-SITE SPARES AVAILABILITY**
- **REAL-TIME EQUIPMENT MONITORING**
- **OPERATOR SUPERVISION**
- **IMMEDIATE RESPONSE**
- **STREAMLINED LOGISTICS**
With 50 years’ experience in design, manufacturing and support of mining machinery, LIEBHERR works tirelessly to provide options that add value and can be adapted to customers specific requirements. Quality, reliability, and innovative technologies ensure that mining operations are safe, time and cost efficient at all times – even under the toughest of conditions.

LIEBHERR offers a well balanced range of hydraulic excavators. Beginning with the compact excavators to medium sized machines all the way up to large machines for the mining industry. Due to their state-of-the-art technology, LIEBHERR excavators set new standards in performance, environmental friendliness and ease of maintenance.

LIEBHERR strives to meet the highest expectations by providing exceptional service and high-quality interaction, all over the world.

**MINING EXCAVATORS**

Liebherr mining excavators are known for their exceptional performance, excellent reliability, simple operation, operator comfort and easy serviceability. The Liebherr mining product line includes eight different models, powered by diesel engines or electric motors, with bucket capacities from 7 to 47.5 m³ (13 to 80 tonnes material weight) and engine power ratings up to 4,000 hp.

**MINING TRUCKS**

Technical innovation, brand reliability, and excellent productivity make Liebherr trucks impressive. The trusted diesel-electric drive concept ensures the highest level of cost-effectiveness and, when paired with a Liebherr R996 B or R9800 mining excavator, the trucks are perfectly suited for the demands of mining environments. Customers can expect a high level of performance from these machines at the lowest cost per ton.

- ✓ LOW OPERATING COSTS
- ✓ FUEL EFFICIENT
- ✓ LOW MAINTENANCE
- ✓ MAXIMUM UPTIME
In the area of earthmoving, LIEBHERR offers an extensive program of hydraulic excavators and duty cycle crawler excavators, crawler tractors and wheel loaders. Highest quality standards are achieved by in-house production of main components.

These components include, for example, the drive and control technology systems comprising of diesel engines, hydraulics and gearboxes.

A full international service network ensures qualified customer services at every operational site along with the supply of original spare parts.
While reliability has become synonymous with BELL, the main reason that they’re the best ADT sellers in the industry is that they simply deliver the lowest cost per ton. The flagship B50E and B60E ADT has been specifically designed for mining and, together with an ideally-matched Excavator, strengthens BELL’S product offering and support to this sector.

Their comprehensive range also includes; Low Profile ADT’s (for underground mining), Versa Trucks, Motor Graders, Rockscalers, Front End Loaders and TLB’s.

BELL’S flexibility, technical know-how and 50 years of providing tailor made, innovative solutions and support ensures absolute peace of mind, not to mention the performance leadership, safety, ease of operation and fuel efficiency of their wide equipment range.

**ARTICULATED DUMP TRUCKS**
Apart from providing best in class off-road ability, Bell Trucks provide on board weighing and remote production monitoring to promote the best possible productivity.

**LOW PROFILE ADTs**
Custom built for underground mining operations, the Bell Low Profile ADT boasts the same technology, power and fuel efficiency as the standard truck range.

**VERSATOWANTS**
Tailor-made solutions to match a multitude of material moving challenges. Customised options are available to cover almost every need.

**MOTOR GRADERS**
Available in tandem or six-wheel drive configurations, our brawny blades are equipped with heavy-duty durability and uptime-boosting features, including Event-Based Shifting (EBS) for smooth shifting at all engine speeds.

**ROCK SCALERS**
Proudly raising the bar in productivity with a slewing boom and sealed air-conditioned cabin included for improved comfort and maximum safety.
Hamm supplies user-friendly compaction machines for a wide variety of jobs associated with road construction and earthworks. Additionally, they offer a wide range of products for all aspects of soil and road compaction, utilising leading machine and compaction technology.

Kleemann specialises in the manufacturing of stationary crushing and screening plants and pioneered the construction of track mounted mobile equipment.

As the global market leader, Vögele offers a full range of products for modern road construction including seventeen pavers, two feeders and a large variety of screeds.

Benninghoven asphalt mixing plants have a vast range of configuration options. Mobile or stationary and with capacities between 80 and 400 t/h – all BENNINGHOVEN plants have one thing in common: they are renowned for their optimum mix quality worldwide. While mobile and semi-mobile plants are frequently used in regions with a less developed infrastructure, stationary high-performance plants are very much in demand in large conurbations.

The Wirtgen Group is an internationally operating group of companies in the construction machinery sector incorporating four traditional brands: HAMM, KLEEMANN, VÖGELE AND BENNINGHOVEN. As a leader in construction technology, they offer their customers mobile machine solutions for road construction and rehabilitation, as well as for mining and processing minerals.

WIRTGEN offers a full range of mobile machines and high-quality services on everything relating to road construction. Engineers develop products and technologies for cold milling, soil stabilisation, cold recycling, hot recycling, concrete paving and surface mining. All machine models in their comprehensive product divisions are manufactured in their plant in accordance with state-of-the-art production methods.

Owing to its long-standing experience and high degree of innovation, Wirtgen is the market leader worldwide in cold milling machine business.
With over 50 years experience and 12,000 built-for-purpose underground machines delivered, NORMET has become a market leader in underground mining and tunnelling, having amassed process expertise in over thousands of mine and tunnel projects all over (and under) the globe.

NORMET remains a fast growing and innovative technology company with a mission to lead the transformation into a more digital and sustainable tomorrow.

NORMET encourages a strong collaboration with its customers helping them to continuously improve their processes and productivity of their underground activities, and increase the safety of their operations.

**CONSTRUCTION CHEMICALS**
- For sprayed concrete.
- Admixtures for all types of concrete.
- Injection systems for rock improvement.
- Reinforcement systems for high deformation conditions.
- Spray applied waterproofing systems
- For TBM technology covering hard rock, EPB, open face and slurry type machines.

**ROCK REINFORCEMENTS**
High quality and innovative products that reduce the risk and consequences of accidents and facilitate high productivity in challenging rock conditions.

**SERVICES**
- Field Services
- Parts & Logistics
- Upgrades & Modernisation
- Rental
- Rebuild
- Service Agreements
- Normet Academy
AGRICULTURAL TRACTORS

More from the land. More from yourself. More from your equipment. Which is why we also demand more. More powerful engines. More productivity-boosting features. More approachable and knowledgeable dealers. We demand more to better serve you and the needs of your operation.

- Steiger & Quadtrac
- Magnum & Magnum CVT
- Puma
- Maxxum
- Farmall JX & Farmall JXM
- JX Straddle
- JXT/JXT COMPACT

HARVESTERS

The high performance of Case IH sugarcane harvesters results from over 50 years of product research and development, and significant investments to offer advanced solutions to the sector. The technological innovations offered by our harvesters provide not only high productivity and availability, but also contribute to delivery of a raw material in accordance with industry specifications.

- Axial-Flow 250 Series
- Axial-Flow 140 Series
- Sugar Cane Harvester 8000 Series
- Sugar Cane Harvester 4000 Series

The world keeps demanding more from your farm. More food and grain. More from your equipment. CASE IH helps you meet these demands with innovative technologies created from listening to what farmers want. By offering equipment that delivers unmatched power and performance, built with the understanding that you need maximum uptime under all conditions – and an operator environment that helps you through it.

Beyond offering a full line of industry-leading equipment, we will surround you with dedicated and knowledgeable CASE IH experts who will match you with the right equipment for your operation, along with the parts and service expertise you need for maximum productivity and optimum return on investment. After all, you work in the most demanding industry in the world. Isn’t it time to get more of what you want with CASE IH?
PARTS DELIVERY

Kanu Equipment offers an extensive range of replacement parts for earthmoving and mining equipment. Our parts meet top aftermarket standards and are suitable for most leading heavy equipment brands including: Caterpillar, Volvo & Komatsu.

Our wide range of replacement parts position us as the best aftermarket option when it comes to affordability, durability and longevity. We have established ourselves as an authorised distributor of the Black Cat, Berco, Baldwin and CTP brands in West, East, Central and Southern Africa. Our parts manufacturers go to great lengths to develop new materials, ensuring that their products offer excellent wear resistance in the harshest terrains. Our workshop teams offer full service maintenance and repairs.
With access to over 1 million line items and 60 000 products-on-demand in stock, we have the expertise to service your needs timeously as we fully understand the implications of machine downtime which, for us, is simply not an option.
With an unrelenting focus on innovation, ESCO offers long-lasting solutions developed from superior metallurgy. ESCO commands the surface mining and infrastructure development markets as the #1 leader of tooth systems globally. From the initial design to product creation and maintenance, ESCO’s global engineering and technical teams offer expert support to customers working with dragline and excavator buckets, shearer drums, crusher wear parts, and other products used in surface and underground mining.

BLACK CAT (WEAR PARTS) was established in 1968 in Canada and now operates multiple production facilities in North America and China. BLACK CAT specialises in G.E.T (Ground Engaging Tools) and their product offering includes: grader blades, bucket lip and sidebar protection, bull dozer end bits and cutting edges, half arrows and bucket segments, as well as numerous other complimentary wear parts for all Original Equipment Manufacturer (OEM) brands of earthmoving equipment.
Baldwin Filters was founded in 1936 and today forms part of the Parker Hannifin Company, which is among the top filtration companies in the world. Baldwin Filters are designed to meet or exceed OEM specification and comes with one of the finest, most comprehensive warranties in the industry today, which doesn’t void the original manufacturer’s warranty.

Bereco was established in 1920, and is a worldwide leader in undercarriage parts for all earthmoving machines. Quality is fundamental and has resulted in Berco undercarriage having a warranty matching the Original Equipment Manufacturer (OEM). Bereco invests heavily in its 50 to 300 ton machine range and thanks to sophisticated technology, Bereco is the leading manufacturer in its sector.
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EXPERIENCE THE SUPPORT

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NORMET
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